

## DENNIS SENIBALDI

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20 Partridge Road  
Windham, NH 03087

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### **KEY SKILLS**

- Contract Negotiations
- Strategic Planning
- Policy Development
- Capital Needs Planning
- Long Term Facilities Planning
- Budget Preparation
- Facilities Management
- Recreational Planning

### **EDUCATION**

*Masters in Business Administration* – UMass Lowell

*Bachelors of Science in Business Administration* – UMass Lowell

*Associates Degree in Business Management* – UMass Lowell

### **EXPERIENCE**

**Transfer Station Supervisor, Town of Windham, Windham, NH: 2009-Present**

- Work with station staff to ensure station facility operates in an effective and efficient manner
- Assist with developing policies and procedures with station manager
- Revamped trucking routes to maximize efficiency and cost savings
- Oversee maintenance on all station equipment valued at ~ \$750,000
- Assist in developing budget and assessing equipment performance and needs
- Negotiate contracts for hauling fees

**Owner / Operator, Senibaldi Contracting Corp, Windham, NH: 1988-2009**

- Completed multiple commercial and residential demolition projects simultaneously
- Established and maintained substantial and influential relationships with clients
- Identified opportunities to extend and expand client needs
- Hired, trained and oriented new employees to the organization on an ongoing basis
- Oversaw all financial management including AP, AR, financial projections and reports

**Owner / Operator, Windham Neighborhood Variety, Windham NH: 2003-2005**

- Managed accounting process to ensure accurate reporting of profit and loss
- Hired, trained and oriented new employees to roles and responsibilities
- Developed procedures to dovetail with state laws for the sale of alcohol, tobacco, and lottery
- Prepared tax documents, accounting records, and state licensing applications

**United States Army, Mannheim, West Germany: Honorably Discharged**

### **COMMUNITY INVOLVEMENT**

**Town of Windham:**

- Vice Chairman, School Board, 2014, Member 2013-present
- Member, Recreation Committee, 2002-2015
- Member, School Facilities Committee, 2013-2015; 2010-2011
- Full-time Member, Conservation Commission, 2002-2012
- Member, Capital Improvement Projects Committee, 2009-2012, 2015
- Chairman, Board of Selectmen, 2009; Board Member, 2006-2009